Success Today

How will your company face the mounting pressures of today’s global marketplace?

Is it equipped to convert a new range of pressures into profit?

Now, more than ever, your company needs an edge. Like getting to market faster, providing first-class customer service and maintaining solid cash flow.

Success is no longer the sole responsibility of the boardroom—it’s in the shipping room, customer service center and even the accounting department.

And with the right tools, companies can face these challenges head on and thrive competitively.

Synchronization

How do you align the activities of an entire company to a single goal?

Create one, integrated, source for sharing information across your business, whether it be in the shipping room, among customer service personnel or within the accounting department.

The result? A synchronized flow of goods, funds and information that expands your company’s opportunities.

The Benefits of Integration

How can you benefit from integrating?

You can...

- Enhance efficiency by creating a central repository of all your shipping information and enabling access to data across departments.

- Increase profitability by managing your relationships with vendors and suppliers more effectively.
The Benefits of Integration (cont.)

- Improve satisfaction by communicating to your customers with timely, relevant information.

- Get to market faster because you’ve streamlined your business processes.

Integration enables proactive communication which can save time, control costs and help grow your business.

Integration in Action

What does an integrated technology solution look like?

Here’s just one example of how we can connect the shipping department, customer service center and accounting department.

Say you’re using UPS WorldShip in your shipping department, you can integrate the import features to streamline order processing and eliminate key entry errors.

Orders can be taken by your customer service or other order entry system and sent directly to WorldShip. Operators save time without having to manually key new entries. Fewer manual entries mean less chance for costly errors.

- Or you can also export this same information into your customer service systems so you can answer customer questions faster or head off issues earlier.

Now, combine WorldShip with Quantum View to gain better visibility and control of all shipments, inbound and outbound.

- You can integrate shipment status information with your fulfillment systems so your warehouse operations can manage staff and inventory by knowing when and how many shipments are coming in and going out.

- Plus share the same information with the accounting department so they can confirm customer receipt of merchandise, allowing you to bill faster and improve cash flow.
Integration in Action (cont.)

Finally, integrate your UPS billing information. Set up your account to receive your bill electronically, and use the UPS Billing Analysis Tool to reconcile and analyze shipping charges so you’re always tuned into the cost of doing business.

Now, all departments can make a positive impact on the bottom line.

Integration the Way You Want It

How do you want to integrate?
That all depends on your needs.

No matter what type of business or what level of integration, UPS has the tools that can be customized for you.

We’ve shown you it can be as simple as choosing to incorporate WorldShip on its own, or combining it with Quantum View and other solutions for more robust integration.

Every integration can help grow your business, enhance overall productivity, improve customer service and even help reduce the costs of customer inquiries -- giving you a competitive edge.

Get Started

Let UPS help you synchronize your business. We’ll study your current business processes, identify your needs and recommend technology solutions.

Contact your Sales Representative or call 1-800-PICK-UPS (742-5877) for more information.