



UPS GLOBAL FREIGHT FORWARDING
AIR | OCEAN | RAIL | GROUND | CUSTOMS

When you think about moving
palletized freight medical
device shipments around the
world, you probably don't
think about UPS.

Maybe you should.



Yes. We know healthcare.

The Internet of Medical Things (IoMT) has emerged to connect medical devices with critical systems that can improve the care provided to patients. This improved connectivity helps detect and treat problems proactively, leading to lower care costs and improved efficiencies.¹ But only if your global supply chain can keep up.

At UPS Global Freight Forwarding, our global technology and logistics capabilities have also emerged to help medical device and supplies manufacturers and distributors keep up with complicated supply chains and increasingly urgent patient needs. To us, we understand: It's a patient, not a package.®



Digital therapeutics to grow

20.8%

CAGR by 2025

Digital therapeutics, aimed at the prevention of disease, will reach

\$8.9B USD

by 2025.¹

By 2022, the connected medical device segment of IoMT to grow

250%

By 2022, connected medical devices to reach

\$52.2B

from a base of

\$14.9B

in 2017.¹

Adopt a consumer-driven model that puts the patient first.

(Prioritize wellness. Put “health” care ahead of “sick” care.)

How UPS Global Freight Forwarding can help.



Expansive portfolio — UPS Ocean has options that can help get your products to customers when they need them, including FCL, LCL, PLCL and Trade Direct Ocean services for all the major markets



Reach — With 14,712 registered FDA foreign-device manufacturing facilities across 19 countries, we have the reach to support existing and future growth²



Visibility — UPS Flex[®] Global View provides near real-time supply chain visibility, robust reporting and proactive alerting, right at your fingertips. See air, ocean, road and rail movements across your supply chain, as well as customs entries and purchase orders



Best-in-class customer experience — For 2018, UPS Global Freight Forwarding was ranked the world's #1 global freight forwarder by Mastio & Company, based on shipper experience, operational execution and expertise³



Adapt to improve scalability and responsiveness.

Stay ahead of technology and consumer demand, before your competitors do.

How UPS Global Freight Forwarding can help.

DC Bypass — UPS Trade Direct® Ocean enables you to bypass the DC, which can reduce inventory ownership time by up to 20 days

Global Distribution Management — UPS Supplier Management can act as an extension of your business to promote order accuracy and flow with overseas suppliers, based on your unique business requirements; critical data, alerts and events are available through UPS Order Watch®

For medical devices,
average inventory
days have decreased

49%

in just five years

153

in 2013⁴

78

in 2018⁵

Leverage data to provide accessible, customized care

How UPS Global Freight Forwarding can help.

Routing & transit options — Dependable transit schedules and sailings from major ports worldwide to meet your evolving needs

Flexible EDI connectivity — UPS Customs Clearance helps minimize data-entry errors, which can reduce delays

Brokerage expertise — Duty rates, customs clearance and entry processes differ from country to country. With offices in 60 countries around the world, and more than 80 years' experience, UPS Customs Clearance processes more than 4 million entries annually

Unfavorable reactions kill

120,000

people in the U.S. annually⁶

Customized care, using big data, can improve the probability of favorable reactions, saving

\$30 billion/year

in healthcare costs⁶





You know us for small package transportation.

But there's more to UPS than just transporting small packages all over the planet. In fact, we're equally proficient at moving things on pallets and in containers, including medical devices and healthcare supplies. So, if you're looking to keep up with high patient expectations, increasingly complicated supply chains and relentless competitive pressure, take a closer look at UPS Global Freight Forwarding.

Let's start a conversation.

First Name

Last Name

Email

Phone Number

Air and Ocean Freight 1.800.443.6379
UPS Express Critical® 1.800.714.8779
UPS Customs Brokerage 1.888.253.2748



UPS GLOBAL FREIGHT FORWARDING
AIR | OCEAN | RAIL | GROUND | CUSTOMS

¹ [Deloitte 2019 Global life sciences outlook](#)

² [PwC Top health industry issues of 2019: The New Health Economy comes of age.](#)

³ [Globe Newswire: UPS Freight Forwarding Awarded Top Industry Position By Its Customers.](#)

⁴ [McKinsey & Company: Strengthening health care's supply chain: A five-step plan](#)

⁵ [CSIMarket.com 2018 Medical Equipment & Supplies Industry](#)

⁶ [Expanding Precision Medicine, The Path to Higher-Value Care. Harvard Business Review: Analytical Services. November 22, 2018](#)