Gain the competitive high ground

Leveraging logistics for defense contractors

When the U.S. Department of Defense is counting on prime contractors for the products and services to complete its missions, failure is not an option. You require a logistics partner to support you that’s just as reliable as you are, and can separate you from the competition.

That partner is UPS. Working with us means you’re joining forces with the world’s largest logistics provider. Our strategic partnership leverages our army of logistics engineers to help you identify, evaluate and expand opportunities as you seek to retain or capture new business and implement new defense contracts.

Engaging us early in your proposal process can give you the high ground against competitors. As an integral part of your team, UPS can bring global end-to-end logistics efficiency and expertise to your capabilities, lending unmatched authority to your response.

UPS reliability is well known, expediting and simplifying obligations from the urgent to the ordinary. The UPS name on your proposal could make the difference, giving the Department of Defense the added confidence vital to awarding important government contracts.
Complete capabilities
From medical supplies to aircraft engines, UPS moves material by road, rail, air and ocean every day at the speed you need, anywhere in the world. Once items arrive, we can coordinate warehousing and stockroom operations. As your single-source, end-to-end logistics provider, we can supervise the shipment, storage, handling and staging of supplies, making every step easier:
• Service to every CONUS address
• Extensive OCONUS capabilities with more than 220 countries and territories served, including theaters of war
• UPS-SCS has been ISO certified for over 15 years, and has also obtained the Aerospace Standard (AS) 9120 certification for the company’s Quality Management System
• Approved ITAR carrier with electronic export filing capabilities via UPS shipping systems to expedite and simplify SDL compliance
• Dedicated and experienced capture and program management to design, implement and support customized logistics solutions
• Customs clearance and brokerage solutions

Dedicated defense services
UPS participates in many important defense contracts and programs, including customs processing and clearance and government-approved Third-Party Payment System participation. In addition, we provide service options to match any transportation need you may have:
• Multimodal — Door-to-door multimodal transportation allows for faster transit times than ocean freight and lower cost than air freight
• Universal Services Contract (USC) — International cargo transport and distribution services using common or contract ocean carriers offering regularly scheduled service
• Category-A Contracts — Time-definite, door-to-door transport of Defense Supply Center medical materials worldwide, including hazardous, sensitive and perishable shipments
• LOGCAP — Coordination, monitoring, control and supervision of personnel, equipment and cargo movements, including analysis, to leverage the most cost-effective in-theater transport
• Total Delivery Services (TDS) — Time-definite, door-to-door transport of express shipments up to 300 pounds

Operational efficiency
Inefficient shipping, tracking and billing can cost you time and money, and result in missed obligations and lost contracts. That’s why UPS offers technologies that can streamline daily processes and improve customer service:
• Automated shipping — Reduce repeated data entry, enable online airbill creation, ship package and freight via a single shipping platform, and sync to order entry to speed processing and minimize errors
• In-transit visibility (ITV) — Improve time management and flexibility with end-to-end transparency — track your shipment to the exact container by integrating your billing/routing with all Department of Defense systems — and receive and provide notifications of shipment status to enhance inbound planning and manage outbound expectations
• Electronic billing and filing — Speed up cash flow and simplify the allocation of charges by integrating our EDI or flat-file interface technology solutions, and by taking advantage of UPS Paperless® Invoice to expedite customs processing and reduce customs holds

Recognized as a leader
• Readers’ Choice: Top 10 3PL Excellence Awards
  – Inbound Logistics, 2014
• United Technologies Corporation (UTC) Supplier Gold
  – Pratt & Whitney USA, Distribution, 2009-2013
  – Pratt & Whitney Canada, Brokerage, 2012-2013

Wherever it’s mission-critical, we’re mission-ready.
Learn more at ups.com/defense.

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