



Strategic sourcing.
Substantial savings.



The power of partnership

As budget constraints grow tighter and the pressures of accountability increase, federal agencies are faced with doing more with less. So you require the best value possible to save money while meeting obligations.

For shipping, that means a fast, reliable, experienced partner with the technology to make processing more efficient and economical, and the proven procedures to help you comply with federal sustainability standards.

That partner is UPS®. We know the complex challenges federal agencies face and how to address them. As a trusted government partner and sole DDS2 provider, we've already helped agencies maximize productivity, minimize cost and reduce environmental impact. From critical prescriptions to highly sensitive documents, we've brought a new efficiency to the vital shipping that agencies depend on every day.

With more packages delivered overnight in the U.S. than any other carrier, UPS can better serve you inside the Beltway and across the country. And as one of the world's largest customs brokers and freight forwarders, we also can help when heavyweight and international needs arise.

By leveraging the outstanding reliability of one of the world's largest transportation networks, our end-to-end support and our status as a sustainability leader, UPS puts the power of logistics to work for your agency.



Preferred provider

Selected by the General Services Administration (GSA) as an awardee of the third-generation Domestic Delivery Services (DDS3) Blanket Purchase Agreement (BPA), UPS continues to be an authorized federal government provider for express and ground domestic delivery.

The "one" advantage

- One integrated network
- One carrier from packages to pallets
- One driver for all package pickups
- One account manager for one point of contact
- One zone from next-day to three-day delivery

Solutions for your daily challenges

Matching mode to need

While our comprehensive portfolio of domestic and international services offers more guaranteed, time-definite delivery options than anyone else, UPS actively educates federal agencies on the most effective transportation options to meet scheduled delivery dates. And, our shipping solutions enable government users to compare service levels, cost and delivery time in transit.

As a result, government employees have shifted more than 8 million packages annually from a premium air service to a more cost-effective ground service, saving \$27 million a year in transportation expenses. By combining this mode shift with the resulting reduction in greenhouse gases, UPS is helping agencies reduce costs, as well as environmental impact.

Shipping more sustainably

Contributing to a more sustainable government and helping agencies comply with Executive Order 13514 on Federal Sustainability are priorities for UPS.

- **Network efficiency** — Our more than 3,100 alternative-fuel and advanced-technology vehicles have logged more than 350 million fleet miles since 2000. Over the past several years, we've added 17 electric hybrid vehicles to our delivery fleet in the Washington, D.C., area alone.
- **Measurement** — Verified third-party carbon impact analysis reports of your shipments to support scope 3 emissions are available to each agency.
- **Mitigation** — UPS provides federal agencies with a UPS Next Day Air® letter that's carbon neutral, as well as other carbon neutral shipping options and paperless billing.
- **Transparency and accountability** — UPS maintains a commitment to transparency, scoring 99 out of 100 on the 2013 Carbon Disclosure Leadership Index*.

End-to-end efficiency

On a daily basis, over 60,000 federal employees benefit from using UPS's shipping, visibility and billing tools, while saving more than \$16.3 million annually in administrative and labor costs. Our innovative technology saves you time, money, reduces errors and provides efficiency.

- **Automated shipping** — Reduce redundant data entry, access shared address books, validate addresses and provide centralized control and customizable user access.
- **In-transit visibility** — Save time and increase flexibility with proactive notification of key shipping events from pickup to delivery.
- **Electronic billing and filing** — Simplify your analysis.
- **Customized reporting** — Easily track spending to support mode optimization.



International shipping

Our ability to deliver practically anything of any weight to anywhere by any mode gives us the flexibility to transport your largest and most complex shipments. And as a WWX-5 contract participant**, UPS can handle international shipments from 1-300 pounds, including international freight by air, land and sea.

Delivering more than packages

Better service, added value

You expect effective solutions from your DDS3 provider. But UPS goes beyond the expected. We give you more.

- UPS Next Day Air letters have one low, flat rate for all zones in the U.S. 48, with no weight limit.
- UPS carbon offset purchases balance the emissions produced by transporting each next-day letter.
- UPS does not charge for daily pickups, and requires no fuel surcharge for express and ground packages.

Here to help

UPS government account representatives are solutions providers. We have a deep understanding of your business requirements and have built solutions to ensure efficiency, cost savings and sustainability are maximized. In addition to receiving quarterly status updates, all agencies participate in a bi-annual formal business review with their dedicated UPS Account Manager to discuss UPS and agency performance, ongoing requirements, best practices and suggested opportunities for improvement and optimization.

In addition, our dedicated government support team understands your unique requirements and challenges, providing support in areas such as tracking, claims processing, billing and other support inquiries. These associates have the resolution authority needed to address material issues and can be reached at 800-877-1497 or enterprisesupport@ups.com.

Convenient access

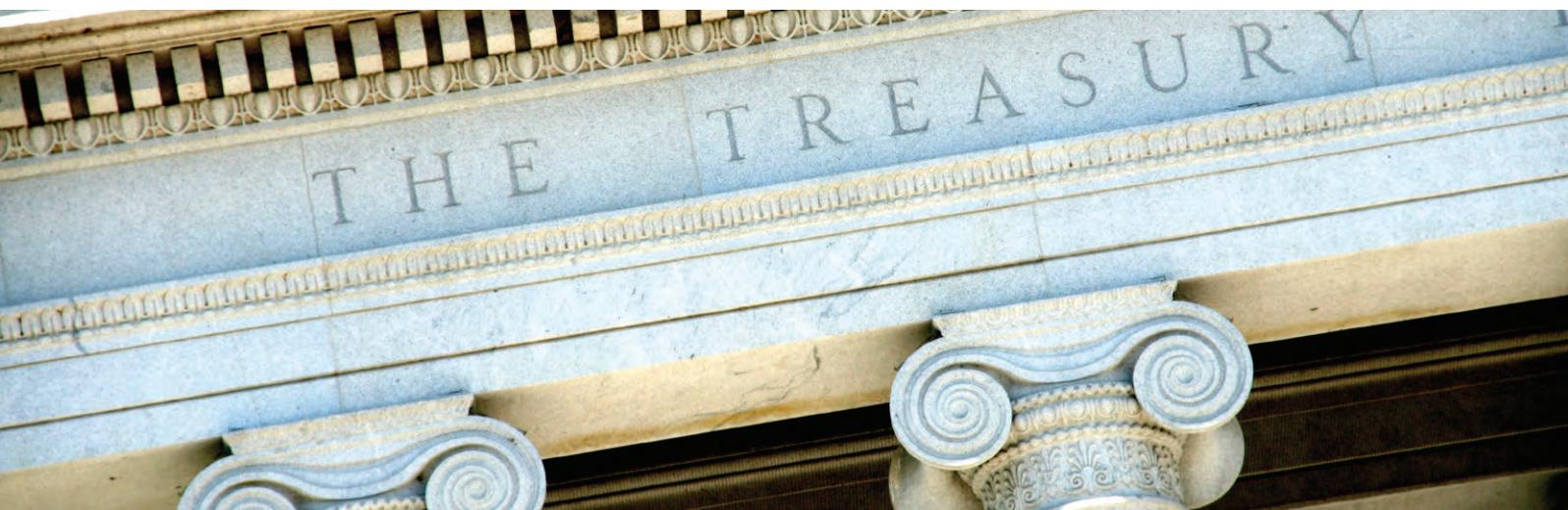
Whether you require shipping or full-service packaging solutions, UPS provides convenient access to our services with more than 4,400 locations of The UPS Store®, nearly 13,000 other retail outlets and 39,000 drop boxes nationwide. In total, UPS has approximately 60,000 convenient drop-off locations available to our government customers. If you need shipping services or just an easy drop-off, you can find the closest UPS location and hours at ups.com® or 1-800-PICK-UPS®.

Veteran and reservist support

UPS is proud to serve those who serve us all. We are committed to assisting current and former members of the military, partnering with them in many ways from

providing practical experience to making business ownership easier. With an average of 5,000 veterans hired annually, UPS continues to rely on the valuable skills these men and women bring to our company and our communities.

- UPS employs nearly 24,000 veterans, making up 7.5 percent of our domestic workforce.
- Veterans operate more than 250 The UPS Store locations, also offering employment opportunities for spouses to help support their families.
- UPS supports a number of veterans' organizations through sponsorships, donations and volunteer hours, including the National Veterans Wheelchair Games and the Marine Corps Marathon.
- The UPS Foundation has committed more than \$1 million over three years to address the high veterans' unemployment rate through the Paving Access for Veterans' Employment program.



New DDS3 contract, new UPS solutions

As a trusted advisor, UPS has been in a unique position to gain valuable insight into the particular requirements of federal agencies. With this knowledge, we've been able to enhance and customize our solutions to better meet your evolving needs.

Exclusive The UPS Store program

We've developed an exclusive program from The UPS Store that offers government discounts and requires no out-of-pocket payment at our more than 4,400 locations. Ship packages and bill them directly to your DDS3 UPS account number. Charges will be added to your agency's weekly UPS invoice, making it easier to ship and save when you're on the road or teleworking.

Expanding hazardous materials services

Beginning in 2015, UPS will accept Category A biological substances, eliminating the need to have multiple carriers for multiple categories of hazardous materials.

Customized packaging

Committed to data security, UPS can work with you to develop packaging solutions to safeguard classified documents requiring extra protection, helping reduce the risk of compromise.

Reduced climate impact

Each UPS Next Day Air letter shipped by federal agencies has its carbon impact reduced through UPS's purchase of carbon offsets. In addition, our agency-specific carbon impact analysis reports help ensure compliance with federal sustainability standards.

Enhanced visibility

UPS Proactive Response® offers an additional level of visibility into the transport of time-sensitive materials from documents to medical supplies requiring special pickup, handling and delivery. With 24/7 monitoring by agents trained to intercept packages at risk of delay or damage by enacting service upgrades, rerouting or returns, you can rest easy knowing your deliveries will arrive in time and intact.

UPS Smart Pickup®

Schedule a pickup only when needed. Combining the predictability of an automatic pickup with the flexibility of an on-demand request, UPS Smart Pickup notifies your driver only when a shipment is processed using select online systems. Reduce driver visits, daily disruptions and fuel use.





For UPS DDS3 Program information, contact the
UPS Government Team at FedGov@ups.com.
ups.com/government

For GSA DDS3 Program information,
call 703-605-5569 or send inquiry via
email to **stevie.graham@gsa.gov**

**<https://www.cdp.net/en-US/Results/Pages/CDP-2013-disclosure-scores.aspx>*
***<https://www.fbo.gov>*