



2017 RATES

UPS Hundredweight Service[®] Tier 4 *For Customers Located in the 48 Contiguous States*

Updated September 1, 2017



Domestic

UPS Hundredweight Service® Tier 4

GUARANTEED DELIVERY SERVICE OPTIONS

- UPS Hundredweight Service rate tier levels are assigned based upon UPS's analysis of the specific shipment characteristics for shipments tendered for UPS Hundredweight Service.

- A Heavy Package sticker is required for any package weighing more than 70 pounds. Visit the "Order Supplies" Quick Link at ups.com or call 1-800-PICK-UPS® (1-800-742-5877) to request Heavy Package stickers and highlight tape.

- UPS Hundredweight Service rates can be calculated by visiting the "Calculate Time and Cost" Quick Link at ups.com. Prior set-up is required; please contact your UPS sales representative for details.

- Rates are for shipments originating in the 48 contiguous states.

- Visit ups.com or call 1-800-PICK-UPS® (1-800-742-5877) for guarantee details, service availability and delivery time commitments.

- Visit ups.com/holidays for time in transit changes effective during the holiday season.

UPS Next Day Air®										
										Hundredweight Shipment Rates Per Pound
Zones	102	103	104	105	106	107	108	124	125	126
100 Lbs. or more	\$1.81	\$2.71	\$4.40	\$4.83	\$5.20	\$5.54	\$5.68	\$5.74	\$5.23	\$6.17
UPS Next Day Air Saver®										
										Hundredweight Shipment Rates Per Pound
Zones	132	133	134	135	136	137	138	Service Not Available		
100 Lbs. or more	\$1.61	\$2.44	\$4.27	\$4.75	\$4.92	\$5.24	\$5.37	-	-	-
UPS 2nd Day Air A.M.®										
										Hundredweight Shipment Rates Per Pound
Zones	242	243	244	245	246	247	248	Service Not Available		
100 Lbs. or more	\$1.28	\$1.48	\$1.92	\$2.74	\$4.45	\$4.87	\$5.06	-	-	-
UPS 2nd Day Air®										
										Hundredweight Shipment Rates Per Pound
Zones	202	203	204	205	206	207	208	224	225	226
100 Lbs. or more	\$1.14	\$1.30	\$1.71	\$2.53	\$4.04	\$4.37	\$4.52	\$4.59	\$3.70	\$4.72
UPS 3 Day Select®										
										Hundredweight Shipment Rates Per Hundredweight Unit
Zones	302	303	304	305	306	307	308	Service Not Available		
200 to 499 Lbs.	\$59.70	\$67.25	\$77.40	\$88.60	\$145.15	\$199.75	\$222.35	-	-	-
500 to 999 Lbs.	54.55	61.40	71.05	81.75	134.20	184.65	205.15	-	-	-
1,000 Lbs. or more	57.15	64.00	75.15	85.45	139.85	192.30	213.55	-	-	-
UPS® Ground										
										Hundredweight Shipment Rates Per Hundredweight Unit
Zones	2	3	4	5	6	7	8	44	45	46
200 to 499 Lbs.	\$38.00	\$46.85	\$49.50	\$59.74	\$74.82	\$88.24	\$103.08	\$285.33	\$302.93	\$320.06
500 to 999 Lbs.	33.73	41.96	44.39	53.22	66.55	78.97	92.10	254.25	269.91	284.25
1,000 Lbs. or more	34.13	42.87	45.38	54.72	68.09	81.00	94.31	258.91	274.88	290.02

Qualifications

UPS Hundredweight Service option is available as a contractual service only to customers who have a Scheduled Pickup account. UPS Hundredweight Service rates apply for shipments meeting these conditions:

- Packages addressed to a single consignee at one location within the 50 states and Puerto Rico on the same day.
- Total shipment weight of 200 pounds or more for each UPS 3 Day Select or UPS Ground shipment.
- Total shipment weight of 100 pounds or more for each UPS Next Day Air, UPS Next Day Air Saver, UPS 2nd Day Air A.M. or UPS 2nd Day Air shipment.

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How to Calculate Charges

1. Choose the UPS domestic service for your shipment. Refer to your UPS Zone Chart at ups.com/rates to determine the appropriate zone.
2. Determine the shipment's billable weight. Use a scale to determine the weight of the package. Any fraction of a pound in the total should be rounded up to the next whole pound. If the dimensional weight of a package exceeds its actual weight, the dimensional weight of the package will be used to calculate the billable weight. (See the current *UPS Rate and Service Guide* for instructions on how to determine dimensional weight.) Obtain the shipment's billable weight by totaling the weights of the individual packages in the shipment.
A package is considered a "Large Package" when its length plus girth

$[(2 \times \text{width}) + (2 \times \text{height})]$ combined exceeds 130 inches.
Large Packages are subject to a minimum billable weight of 90 pounds. A Large Package Surcharge of \$70.00 will apply. An Additional Handling charge (as set forth in the *UPS Rate and Service Guide*) will not be assessed when a Large Package Surcharge is applied. After calculating the rate of the package, compare the rate to the minimum billable rate, and apply the greater of the two.

3. For UPS 3 Day Select® and UPS® Ground shipments: Divide the shipment's billable weight by 100 to determine the number of Hundredweight units.
4. For UPS 3 Day Select and UPS Ground shipments: Multiply the number of Hundredweight units by the Shipment Rate Per

Hundredweight Unit shown on the rate chart for the appropriate service, shipment-billed weight level and zone to calculate the shipping charge.
For UPS Next Day Air®, UPS Next Day Air Saver®, UPS 2nd Day Air A.M.® and UPS 2nd Day Air® shipments: Multiply the shipment's billable weight by the Rate Per Pound shown on the rate chart for the appropriate service, shipment-billed weight level and zone to calculate the shipping charge.

Note: Some UPS Ground shipments less than 500 pounds may be more economically rated as 500 pounds. The UPS billing system will automatically compute the shipment charges at both the shipment-billed weight and at 500 pounds, compare them and bill the lower of the two.

Minimum Charges

- The minimum charge for a UPS 3 Day Select or UPS Ground shipment will be the greater of either a charge based on an average weight of 20 pounds per package or a per-shipment

minimum charge for the applicable zone as shown below.
- The minimum charge for a UPS Next Day Air, UPS Next Day Air Saver, UPS 2nd Day Air A.M. or UPS 2nd

Day Air shipment will be based on an average weight of 18 pounds per package.

UPS 3 Day Select® Zones	302	303	304	305	306	307	308	Service Not Available		
Minimum Charge	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	-	-	-
UPS® Ground Zones	2	3	4	5	6	7	8	44	45	46
Minimum Charge	\$48.00	\$48.00	\$48.00	\$48.00	\$48.00	\$48.00	\$48.00	\$225.00	\$225.00	\$275.00

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Additional Information

The information below applies to all levels of UPS service, unless otherwise indicated.

Additional Charges

Address Correction

If any shipment has an incorrect or incomplete address, UPS will make reasonable efforts to secure the correct or complete address, and will make available to the shipper the correct address. UPS may also correct or complete an address based on information obtained from the shipper or consignee. An Address Correction charge will be assessed to the shipper for an address correction or completion.

– \$13.40 per each package in a UPS Hundredweight Service shipment for UPS Next Day Air®, UPS Next Day Air Saver®, UPS 2nd Day Air A.M.®, UPS 2nd Day Air®, UPS 3 Day Select® and UPS® Ground shipment. Maximum of \$91.00 per shipment.

For customers using WorldShip® software, UPS CampusShip® shipping system or the UPS® Developer Kit, city, state and ZIP Code™ combinations are automatically validated within each system. WorldShip software and UPS CampusShip shipping system can validate addresses against UPS's street-level address database. An address validated by UPS may be incorrect or incomplete for purposes of completing delivery, and may be corrected by UPS.

Delivery Area Surcharge

A surcharge applies to each UPS Hundredweight Service shipment delivered to certain ZIP Codes within the 48 contiguous states.

– Commercial/Residential: \$12.70

– Extended Commercial/Residential: \$12.70

Refer to the Remote Area Surcharge listed for UPS Hundredweight Service shipments to Alaska and Hawaii. Refer to ups.com/rates or call 1-800-PICK-UPS® (1-800-742-5877) for a listing of applicable ZIP Codes.

Remote Area Surcharge

A Remote Area Surcharge of \$23.50 for Alaska and \$7.00 for Hawaii applies to each UPS Hundredweight Service shipment delivered to certain ZIP Codes within Alaska and Hawaii. Refer to ups.com/rates or call 1-800-PICK-UPS® (1-800-742-5877) for a listing of applicable ZIP Codes.

Residential Surcharge

Add \$32.90 to the appropriate rate for each UPS Hundredweight Service shipment going to a domestic residential destination.

Saturday Delivery

A Saturday Delivery fee of \$16.00 per shipment applies to UPS Hundredweight Service shipping for UPS Next Day Air and UPS 2nd Day Air shipments delivered on Saturday. Saturday Delivery for UPS Hundredweight Service shipments for UPS 3 Day Select and UPS Ground service is available in select locations, but not by request. Where Saturday Delivery is available for these services, a Saturday Delivery routing label is not required and there is no additional charge. Refer to ups.com or call 1-800-PICK-UPS® (1-800-742-5877) for more information about UPS's delivery areas.

Saturday Air Processing Fee and Saturday Stop Charge

If a Saturday pickup is requested, a Saturday Air Processing fee (formerly referred to as the Saturday Pickup charge) of \$16.00 per UPS Hundredweight Service shipment applies for UPS Next Day Air, UPS Next Day Air Saver, UPS 2nd Day Air A.M. and UPS 2nd Day Air services (in addition to any applicable UPS On-Call Pickup® charge). Saturday pickup also is available in select areas for UPS 3 Day Select and UPS Ground services (areas where pickup of such services is available are referred to as "Saturday Ground Service Territories"). Within Saturday Ground Service Territories, a Saturday Stop Charge as set forth in the applicable *UPS Rate and Service Guide* that varies depending on the pickup service selected will apply any time Saturday pickup is requested for any shipments. If a Saturday pickup is requested but there are no packages to be picked up, the \$16.00 processing fee will be assessed outside Saturday Ground Service Territories and the applicable Saturday Stop Charge (in addition to any applicable UPS On-Call Pickup charge) will be assessed within Saturday Ground Service Territories. Applicable UPS On-Call Pickup fees will apply in addition to the Saturday Stop Charge and Saturday Air Processing Fee.

Third Party Billing Service Fee

A 2.5% fee applies to any shipment billed to a Third Party, and will be charged to the payer. Fee is based upon all charges including transportation and accessories. Excludes duties and taxes assessed by government authorities.

Weight and Size Information

The maximum actual weight per package is 150 pounds.

The maximum size per package is 165 inches in length and girth [(2 x width) + (2 x height)] combined. The maximum length per package is 108 inches.

Service Restrictions

Army Post Office (APO) and Fleet Post Office (FPO) addresses are not accepted.

UPS Returns® Services are not provided via UPS Hundredweight Service shipping.

Hazardous Materials packages requiring shipping papers as described under Title 49 C.F.R. Section 172.200 are not accepted in UPS Hundredweight Service shipments. In addition, all "Other Regulated Materials" (ORM-D-Air) and limited quantity (Ltd qty) shipments prepared under HM-215K are prohibited in UPS Hundredweight Service shipments for UPS 3 Day Select and UPS Air Services shipments. "Other Regulated Materials" (ORM-D) and limited quantity (Ltd qty) shipments prepared under HM-215K are accepted in UPS Hundredweight Service shipments for UPS Ground packages, except for shipments to and from Alaska; Hawaii; Puerto Rico; Avalon, CA; Catalina Island, CA; Beaver Island, MI; Mackinac Island, MI (winter only); The Bass Islands, OH; Kelleys Island, OH; and San Juan Islands, WA.

UPS Express® Envelopes are excluded from UPS Hundredweight Service shipping.

Service Notes

UPS Hundredweight Service rates are effective September 1, 2017 (unless otherwise noted).

UPS reserves the right, in its sole discretion, to use any mode of transportation whatsoever to provide the service selected by the shipper.

Peak Surcharges may apply during Peak Periods. For current Peak Surcharges, visit ups.com/peaksurcharges.

UPS reserves the right to institute a fuel surcharge on some or all shipments without prior notice. This surcharge may apply to any domestic or international transportation or other charges, including, but not limited to, any accessorial charge or surcharge. This surcharge will be applied to such services and for such periods as UPS, in its sole discretion, may determine necessary. The current fuel surcharge is described at ups.com. Regardless of the mode of transportation used, the effective UPS Rates and effective fuel surcharge for the service selected by the shipper shall apply.

Refer to the *UPS Rate and Service Guide* at ups.com/rates for additional information.

All shipments are subject to the "UPS Tariff/Terms and Conditions of Service – United States," which is available at UPS locations and can be found at ups.com/tariff.