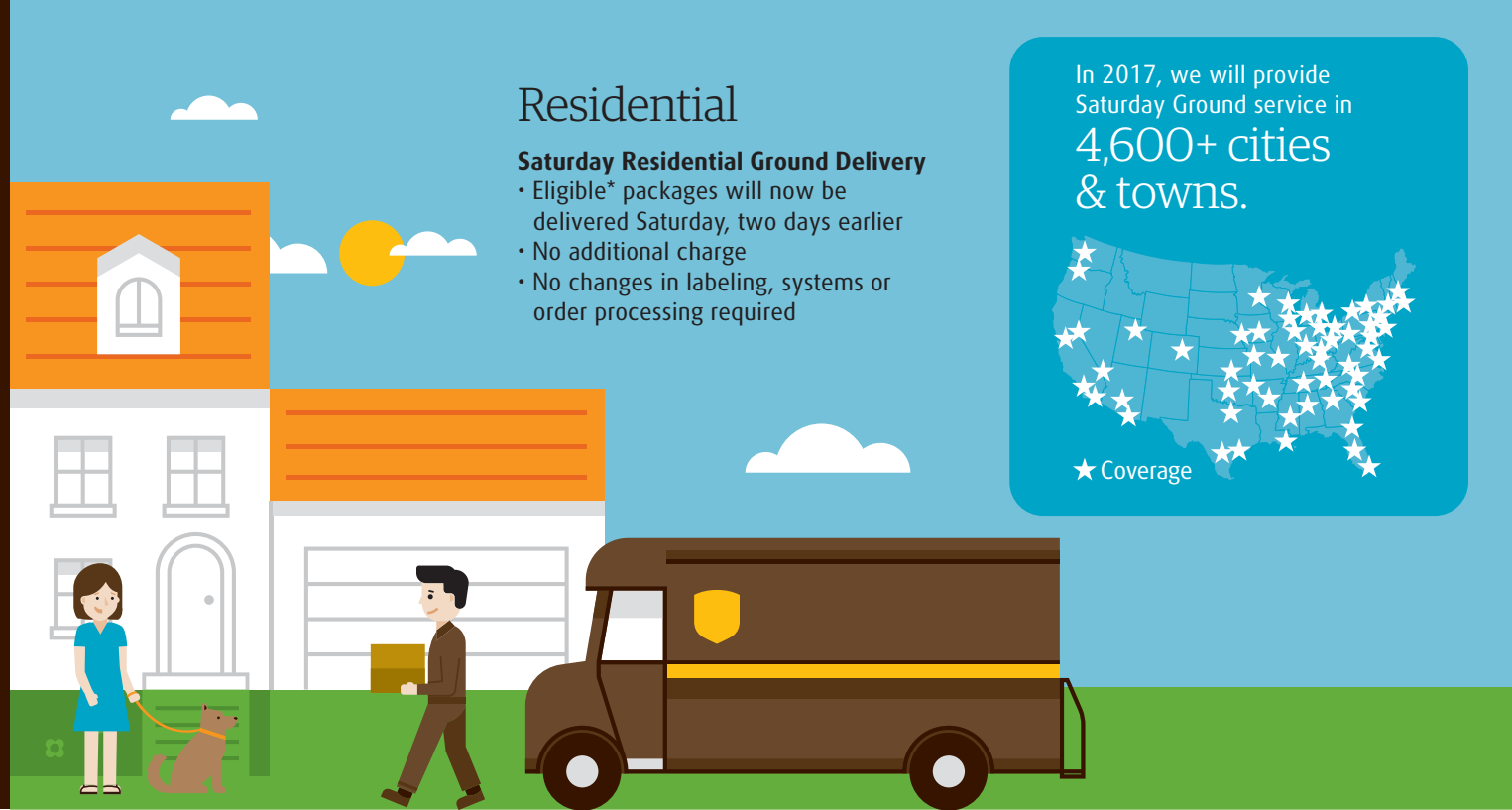




Introducing UPS® Ground on Saturday

Delighting customers a day or two earlier than expected.

Today, your customers want what they want when they want it. UPS understands. With the extension of ground service on Saturday, UPS's comprehensive portfolio includes pickup and delivery of both ground and air packages — to commercial and residential addresses* — six days a week.



Residential

Saturday Residential Ground Delivery

- Eligible* packages will now be delivered Saturday, two days earlier
- No additional charge
- No changes in labeling, systems or order processing required

In 2017, we will provide Saturday Ground service in **4,600+ cities & towns.**



Saturday Ground helps...

Businesses (Shipping)



- Reduce lost sales due to abandoned carts
- Clear docks of weekend orders
- Enhance store fulfillment options

Businesses (Receiving)



- Decrease store stock-outs
- Improve ship-to-store experience
- Improve inventory management by receiving returns faster

Consumers



- Enhance brand satisfaction
- Improve shopping experience

39%

chose to buy from Marketplaces for faster delivery options

46%

abandoned a shopping cart due to shipping time being too long or not provided

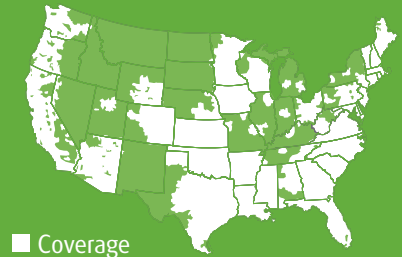


Commercial

Saturday Ground Pickups

- Customers can request a Saturday pickup for any domestic package
- Saturday Stop Charge applies to each pickup stop
- Eligible* ground packages picked up on Saturday will be delivered Monday, one day earlier
- Commercial customers with a scheduled pickup can also opt in to receive deliveries on Saturday, two days earlier

Retailers who utilize a ship-from-store strategy could achieve approximately **80% population coverage** for Monday delivery



*Eligibility based on delivery service territory and origin ZIP Code

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Source: 2016 Pulse of the Online Shopper