



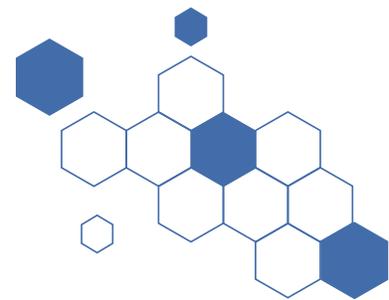
UPS Healthcare

Quality Focused. Patient Driven.



Time for Faster Results

Lab specimen shipments need to move quickly and safely. Rising costs, falling reimbursement rates and reduced margins make it more challenging than ever for labs and blood and organ banks to efficiently get products delivered in the right condition, temperature, and time frame. Thankfully, UPS can help.



Imagine if you could optimize your supply chain to help:



Improve Your Lab's
Operating Efficiency
and Turnaround
Time



Potentially
Mitigate Risks



Enhance
Onboarding
and Customer
Experience



Control
Supply Chain &
Logistics Costs



Safeguard
Temperature Control
and Specimen
Viability



Improve Lab Operating Efficiency

We can help you optimize your supply chain through more efficient shipping and logistics. You'll also gain a better understanding of end-to-end costs—all with the support and reliability of a global logistics leader.

- UPS® Pickup Point platform provides pickup control with enhanced visibility to the central lab
- Early specimen shipment pickups, same-day delivery and late pickup/early delivery help ensure that specimens are delivered as quickly as possible for improved turnaround time (TAT)
- Quantum View Manage® technology allows you to view a dashboard with end-to-end tracking capabilities of all UPS® Pickup Point locations and outbound/inbound packages.



Help Mitigate Risks

Specimens carry a special risk of spoilage and damage. Help protect your precious cargo with these UPS solutions:

- UPS Proactive Response® Secure: expedite to intercept critical packages and help ensure delivery and viability
- UPS Capital® Flexible Parcel Insurance: insure your packages against damage or delays*
- UPS Healthcare™ Cold Chain Solutions Packaging: protective cold chain packaging



Enhance the Onboarding Process and Customer Experience

Our focus on healthcare has driven us to create solutions that are changing how business is done for healthcare providers and labs.

- UPS® Pickup Point Lab Implementation team dedicated to providing expert onboarding support
- A dedicated lab support line at 1-844-4UPS-LAB
- UPS® Ground service on Saturday for added flexibility



Help Control Supply Chain & Logistics Costs

It's expensive out there. We get it. Here's how we can help you save on your supply chain and logistics costs:

- Superior network reliability
- Comprehensive analysis of lab site locations
- UPS Healthcare™ Cold Chain Solutions Storage engineering & design



Help With Temperature Control and Specimen Viability

From thermal packaging solutions to intervention solutions and monitoring devices, we can help deliver products that maintain your temperature control specifications.

- UPS Healthcare™ Cold Chain Solutions options for temperature-sensitive air and ocean freight, cold chain packaging, and cryo services
- Specialized lab packaging for a range of time and temperature requirements
- UPS Proactive Response® expediting service, with monitoring and proactive interventions
- UPS Express Critical® services provide immediate transportation assistance to help meet urgent timelines

We have solutions to help you:

Increase efficiency and turnaround time;

Reduce costs by containing courier expenses;

Deliver your specimens to meet your requirements;

Mitigate spoilage and delay risks.



Ready to find out more? Reach out to your UPS account executive, or visit healthcare.ups.com

*Insurance is underwritten by an authorized insurance company and issued through licensed insurance producers affiliated with UPS Capital Insurance Agency, Inc., and other affiliated insurance agencies. UPS Capital Insurance Agency, Inc. and its licensed affiliates are wholly owned subsidiaries of UPS Capital Corporation. The insurance company, UPS Capital Insurance Agency, Inc. and its licensed affiliates reserve the right to change or cancel the insurance coverage at any time. The insurance is governed by the terms, conditions, limitations and exclusions set forth in the applicable insurance policy and no warranty, guarantee, or representation, either express or implied, is made as to the correctness or sufficiency of any information contained herein. Insurance coverage is not available in all jurisdictions.